

Press



A+A 2017 sets New Standards for Health and Safety at Work

People matter – now more than ever. This is underscored by the huge interest taken by exhibitors in the run-up to A+A 2017, once again allowing the world’s leading trade fair for safety, security and health at work held from 17 to 20 October to post top marks. A total of 1,930 exhibitors from 63 nations and over 67,000 trade visitors came to the world’s largest trade fair for this industry in Düsseldorf. This means that this year A+A – together with the International Congress for Occupational Safety and Occupational Medicine – very much underlined the huge importance of health and safety at the workplace.

Investing in the health of employees pays off. It helps to ensure the performance of the workforce and increase productivity. It is all the more important to foster a holistic approach to prevention that takes all aspects of occupational health management, safety and workplace design into consideration. “Here the A+A, as the world’s leading trade fair for safety and healthy, joins forces with its partners,” sums up Messe Düsseldorf Managing Director Joachim Schäfer. “Digitalisation is no longer just something for the future and has now penetrated virtually all areas of life and work – likewise the Internet of Things that now networks billions of things together worldwide. It is fabulous that A+A is not just a stage for new technologies but is now also being seen globally as a bridgehead between the past and the future of our world of work.”

Bigger and More International than Ever: Top Marks across all Disciplines

Organisers and exhibitors alike were satisfied with how A+A 2017 went. The 31st edition of A+A held from 17 to 20 October attracted more than 67,000 trade visitors (2015: 65,000) to Düsseldorf who gathered information from the 1,931 exhibitors from 63 nation on the latest trends

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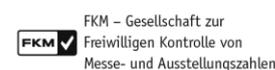
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in the fields of occupational safety, promotion of health at work and security management in nine trade fair halls occupying for the first time 70,733 m². At 40% the proportion of international visitors who came from over 100 nations also exceeded the share recorded at the previous event. “A+A is continually growing and underlines at all levels its relevance for the sector as the world’s leading trade fair and congress event,” says Messe Düsseldorf Managing Director Joachim Schäfer delighting at the excellent mood over the past four days and summing up talks with exhibitors and international delegations as follows: “We are proud to have been able to send out across the entire world strong signals to the markets and key impulses for political debate.” Against this backdrop the new look of A+A and the focus on what matters not just in the world of work have proven their worth: people.

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Platform for Innovations and Investment

“People matter – what an apt statement,” sums up Klaus Bornack, President of the Trade Fair Advisory Board and Managing Director of Bornack GmbH & Co. KG. “A great A+A once again moved the sector with many innovative products, even more exhibitors from all specialist fields and, in turn, a rising number of very interested trade visitors from home and abroad with specific technical queries and a great deal of interest. This is confirmation that PPE is a growth market and that A+A is a leading international marketplace for safety at work.”



No. 1 International Event for Workwear

The good investment climate as well as the interest from trade visitors in high-quality personal protective equipment and protective workwear was confirmed by a current study conducted on the German market for personal protective equipment that was published during A+A 2017 by market research firm macrom. This study showed that the volume of the entire German PPE market grew between 2014 and 2016 by 9.2% to a total of Euro 1.97b. Leading here with the largest market share is protective workwear that is increasingly also being worn in the private sphere. Commenting on this Birgit Horn, Director A+A 2017, said: “While



protective workwear in the past was generally uncomfortable and not particularly fashionable, staff today are fairly willing to show themselves in public wearing this clothing. Thanks to the development of high-tech clothing in the sports and outdoor sectors people no longer have to deprive themselves of top design and optimum performance. This was also confirmed by the over 200 Corporate Fashion exhibitors and rounded off by newly designed fashion shows.

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The Future of Work is Now

From smart skin sensors and the measuring of vital parameters to back-friendly exoskeletons and smart fleet management, data glasses and sensor-controlled fall protection: the future of work is now. This was made clear not just by the new A+A Highlight Route. Across the halls renowned exhibitors like 3M, BORNACK, Honeywell, Uvex or the Institute for Occupational Safety and Health of the German Social Accident Insurance (Institut für Arbeitsschutz der Deutschen Gesetzlichen Unfallversicherung – IFA) presented highlights focussing on “Smart PPE”, “Digitalisation of Work” and “Digital Applications and Solutions” – from the prototype to the mass-produced product. Also addressed were such aspects as the urgently required reorganisation of work processes for the ageing population or the new demands on the world of work from the younger generation.”



At the Highest Specialist Level: The A+A Congress

Also enjoying great acclaim was the International Congress for Occupational Safety and Occupational Medicine that is traditionally organised by the Federal Association for Occupational Safety and Health (Bundesarbeitsgemeinschaft für Sicherheit und Gesundheit bei der Arbeit e.V. – Basi). “We had a very exciting A+A congress,” was the verdict of Basi Managing Director Bruno Zwingmann. “For the first time we were able to welcome to the congress new groups of people interested in occupational safety – for instance, representatives of the severely handicapped who also discussed the founding of an umbrella association at the congress.” Over the four days of the trade fair a total of some 5,000



Congress delegates streamed into CCD Congress Center Düsseldorf Süd to gather information on the varied range of topics on offer. The 60 focal series dealt with such topics as production operations in the location of Germany with ageing workforces, positive aspects of digitalisation and mental stress with a focus on small businesses and their working conditions. The top events included one focusing on the “Fighting Cancer at the Workplace”. The A+A Congress was accompanied by the conference of the International Labour Organisation (ILO) and the International Social Security Association (ISSA) attended by top ranking figures.

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A Burning Issue: Fire Prevention

As the most important sectoral platform worldwide for personal protective equipment and protective workwear A+A once again this year showcased everything revolving around modern firefighters protective clothing as well as the entire spectrum of personal protective equipment for firefighters: be this head, eye, body, hand, foot, ear, breathing or rope protection. Also on display were the preventative measures and concepts that can help to prevent accidents, major disasters and rescue missions and how firefighters are trained in realistic conditions in real fires.



The next A+A will be held from 5 to 8 November 2019.

Further information on A+A can be accessed at www.aplusa-online.com.

Press release, background articles, statements, press visuals and logos can be accessed online at: www.AplusA-online.com/press.



Exhibitor Testimonials:

Stefan Brück, CEO, uvex safety group

“The uvex safety group looks back on a successful A+A 2017. We had a very high visitor footfall from day one and this was confirmed by the following trade fair days. Tomorrow’s themes such as Wearable Technologies met with a lot of interest thereby widening the portfolio of A+A.”

Dr. Walter Eichendorf, Deputy Director General, Deutsche Gesetzliche Unfallversicherung (DGUV)

“For us at the German Statutory Accident Insurance (Deutsche Gesetzliche Unfallversicherung – DGUV) A+A is the most important and by far the biggest trade fair deployment we have. Here every two years the employers’ liability insurances and accident insurance bodies join forces with the DGUV to form one big consulting zone at Meeting Point Safety and Health. We are active at many international events from the World Congress on Safety and Health at Work through to the Paralympic Games but A+A as the world’s leading trade fair on all facets of health and safety is unrivalled. All key national target groups and many international contacts find us in Düsseldorf and it was quite tricky now at A+A 2017 to cater in Hall 10 to the enormous need for advice and discussion. But for us A+A is not just the world’s leading fair but now also the only central platform for the global exchange of information on the future of work. For this reason on 18 October 2017 we consciously launched at A+A our new, 10-year campaign for the cultivation of a culture of preventions under the heading ‘kommmitmensch’ (a combination of the word commitment and the German word Mensch as in people).

Heiner van Elten, CEO, ELTEN GmbH:

“A+A in Düsseldorf is always one of the most important trade fair events for us to meet and inform our partners, distributors and potential new customers. Being one of the leading safety footwear producers our

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ambition is to present our innovations and new developments to an interested and enthusiastic audience. The positive and direct feedback we received at our stand confirms our commitment to A+A."

Torsten Ritzmann, Distribution Manager for Equipment/Extinguishing Systems with Power of Attorney, Rosenbauer Deutschland GmbH

"The trade fair was very good for us and we could very well imagine taking part in A+A as an exhibitor in 2019 again! We had a great stand location in the attractive environment of Hall 6 and therefore enjoyed good visitor footfall with many high-quality trade visitors from the areas of emergency, fire protection and disaster relief – precisely the group we wanted to target at A+A. To us the percentage of decision-makers at the trade fair was especially impressive."

Burkhard Remmers, International Communication, Wilkhahn

"The enormous response to our participation at A+A shows that the new challenges presented by the need for the humane design of digitalised office work have been understood in the OSH field. There is great interest and willingness to explore new avenues. For us the high percentage of international trade fair visitors travelling here from as far away as Australia was particularly striking."

Ing. Markus Buchegger, Channels Manager Europe, MSA Technologies and Enterprise Services GmbH

"A+A 2017 was a resounding success for us. Numerous visitors have seen our complete portfolio of safety solutions, fall protection and compressed air breathing apparatuses through to portable and stationary gas measuring devices and industrial hard hats at close hand. They exchanged thoughts with our experts on our multi-gas measuring device and experienced how fast and incredibly robust it is in daily live demonstrations. Visitors were just as thrilled with our Fall Protection Truck and the Virtual Reality."

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Johannes Sitzmann, CEO & General Manager, deb-STOKO Europe GmbH

“For us as one of the leading enterprises in professional skin protection there is no alternative to A+A as a platform in Europe. It is “our” trade fair to introduce our innovations, new products and lines to existing and new customers – especially from the DACH region. Footfall was fantastic – our stand was very well attended from day one.”

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